



January 3, 1996

Bahman Pouranpir
P & IE Consulting
P.O. Box 502082
San Diego, CA 92150-2082

Pilkington Barnes Hind.
U.S. Lens Manufacturing

Dear Mr. Pouranpir:

Your assistance in helping us develop process controls and statistical methods in our new automated lens manufacturing line has been outstanding. Your knowledge of processes and statistics have been instrumental in significantly reducing our rejection rate; performance that can be measured in inspection cost avoidance and material and labor savings.

8006 Engineer Road
San Diego, CA 92111-1975
U.S.A.

Tel (619) 277-9873

Although you were employed by the engineering group, you were of immeasurable assistance to the compliance department in developing statistical sampling plans and SPC methods. You have the rare gift of being able to put statistical theories into practice and explaining them in such a way that the uninitiated can use them.

I do not believe that we had a more valuable asset on our staff.

Sincerely,

A handwritten signature in black ink, appearing to read 'Rick Poinsett', written in a cursive style.

Rick Poinsett
Senior Director, Compliance



PILKINGTON